



# Data is your best friend

**A framework for using data to  
strengthen partnerships and  
progress ICDM projects**

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Project Health



# From data to action



**'What gets measured, gets done...'**



# Your world

- **PCP project officers**
  - Have principle role in project facilitation
  - May have limited training in data
  - May lack of confidence in accessing, managing and interpreting data, and using data collection tools
  - May be overwhelmed by how much data there is!



# Your world

- **Partner agencies**
  - May participate in project planning to varying degrees
  - May have different levels of influence
  - May perceive different priorities
  - Will have access to data and expertise

“Without data, you are just another person with an opinion . . .” *Terence T. Burton, Managing Director The Center for Excellence in Operations, Inc*

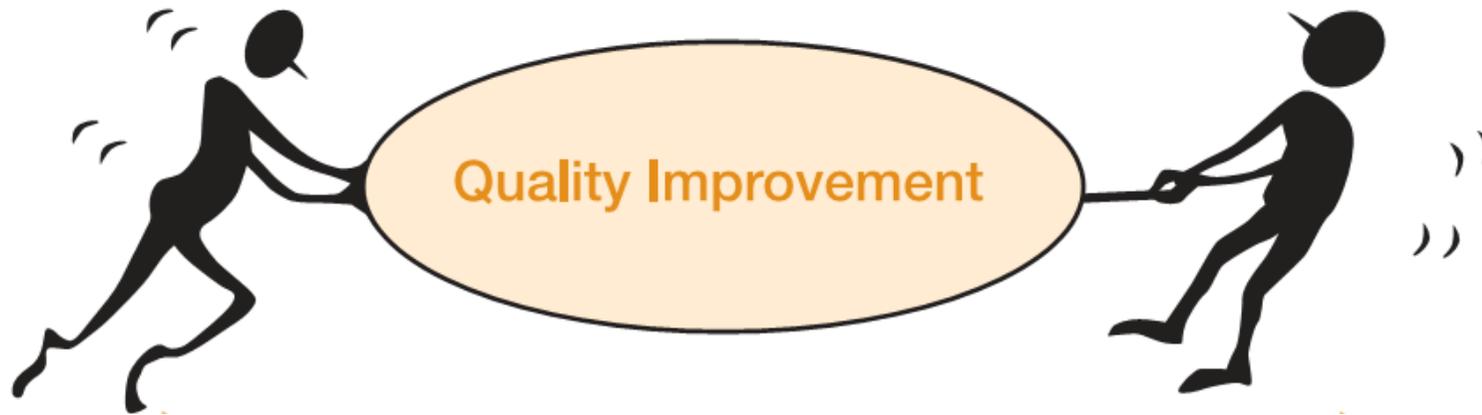


# How can data help?

- Strengthen partnerships and support service improvement by:
  - Providing a basis for collaborative planning and review processes
  - Creating a shared and indepth understanding of health issues and priorities
  - Identifying and addressing concerns of all stakeholders
  - Providing transparency for decision making
  - Demonstrating achievement of objectives
  - Identifying areas for further action



# Data and quality improvement



**DATA** →

Data pushes quality improvement by helping to identify and analyse problems

**DATA** →

Data pulls quality improvement by helping to identify and analyse opportunities

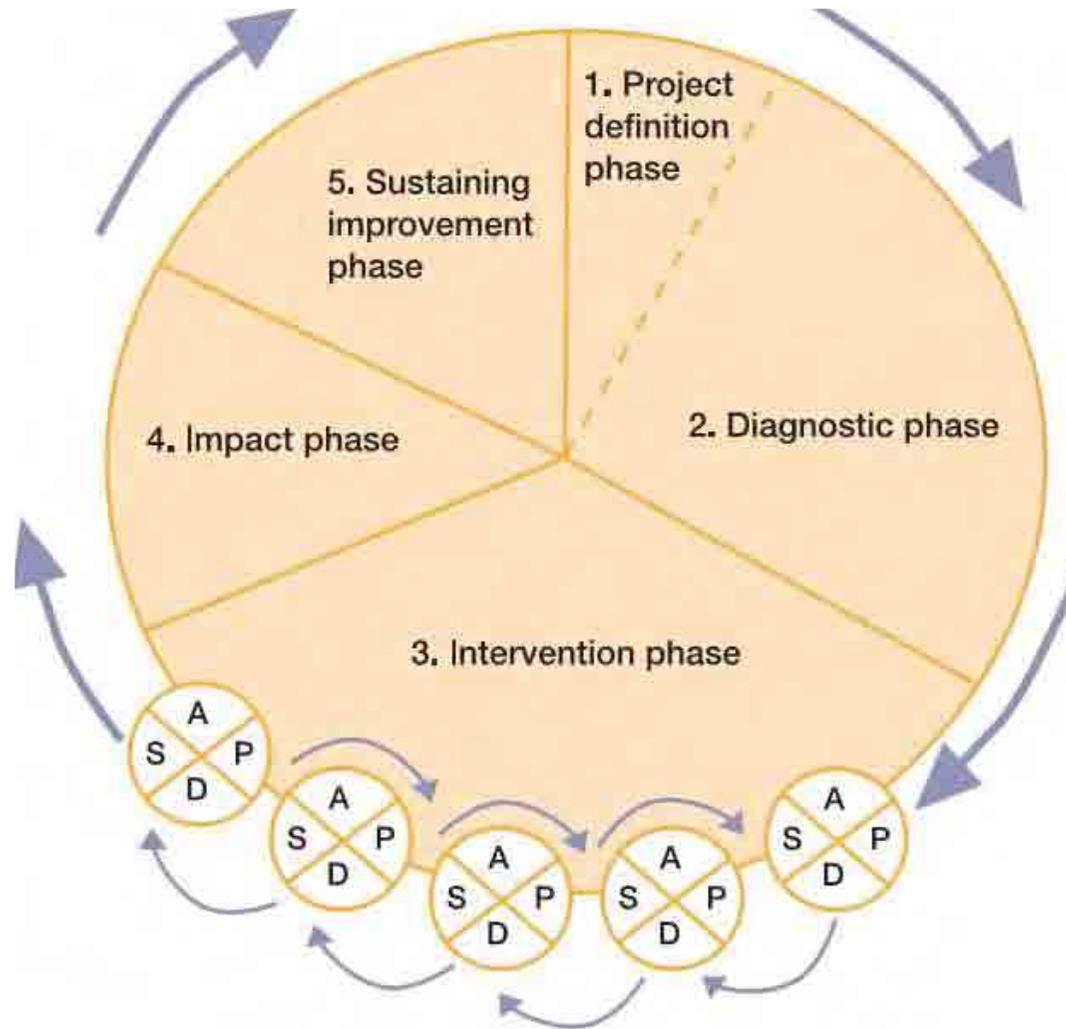


# The quality improvement cycle as a framework for data utilisation

The what, when, how  
and why of data



# The quality improvement cycle



# Using data to strengthen partnerships and progress ICDM Projects – a framework

| <b>Phase and Goal</b>   | <b>Data objectives</b>   | <b>Data sources &amp; analysis tools</b>  | <b>Specific examples available to PCPs</b>   |
|---|--|---|--|
| <b>Project definition phase</b><br>Use data to define the problem, project or opportunity                     | <ul style="list-style-type: none"> <li>Assess current performance and identify performance gaps</li> <li>Understand the needs and opinions of stakeholders</li> <li>Prioritise problems and improvement projects</li> <li>Establish overall aims and targets for improvement</li> <li>Establish a clear case for the need for improvement</li> </ul> | Benchmarking<br>Clinical indicators<br>Service utilisation<br>Financial reports   | SC & ICDM survey<br>General Practice profiles (appendix to SC & ICDM survey results)<br>Victorian population health survey<br>National health survey<br>Data from other partners   |
| <b>Diagnostic phase</b><br>Use data to evaluate existing processes and identify opportunities for improvement | <ul style="list-style-type: none"> <li>Define the processes and people involved in the processes</li> <li>Identify problem steps in the process</li> <li>Identify and prioritise opportunities for improvement</li> <li>Establish clear objectives for improvement of process steps</li> <li>Identify barriers and enablers to change</li> </ul>     | Process mapping<br>Clinical and administrative audits<br>Brainstorming<br>Surveys, interviews, focus groups   | Committee meetings, eg. committee reviews best practice disease pathways against available local services<br>Consumer consultation reports<br>SC & ICDM survey<br>General Practice MBS data<br>GP telephone interviews or visits<br>Organisational assessments of chronic illness care systems and processes |
| <b>Intervention phase</b><br>Use data to formulate and prioritise improvement strategies                      | <ul style="list-style-type: none"> <li>Determine the most appropriate strategies to address your particular problem and to suit your situation</li> <li>Prioritise improvement strategies</li> <li>Compare the benefits of alternative improvement strategies</li> </ul>   | As above  | As above, plus:<br>Improvements gained by other PCPs or similar from implementing the strategies that are being considered<br>Costing and other resources required of various strategies   |
| <b>Impact phase</b><br>Use data to measure impact and determine effectiveness of improvement strategies       | <ul style="list-style-type: none"> <li>Assess the impacts of improvement strategies</li> <li>Identify barriers and enablers to success</li> <li>Demonstrate the success of the improvement project to stakeholders</li> </ul>  | As above<br>Clinical and administrative data collection<br>Analytical tools   | Highly dependent on the improvement being targeted, but may include:<br>Consumer and health professional testimonials<br>SC & ICDM survey results<br>MBS data – GP profiles<br>Service utilisation numbers   |
| <b>Sustaining improvement phase</b><br>Use data to guide sustained improvement                                | <ul style="list-style-type: none"> <li>Provide feedback to reinforce change and demonstrate benefits for clinicians and clients/patients</li> <li>Identify slippage in practice and the need for repeated intervention or change of intervention approach</li> </ul>   | Ongoing / periodic measurement<br>Secondary data sources (those that don't require direct collection by you solely for this purpose) preferred to manage resource requirements of ongoing monitoring increase likelihood of it being maintained | Highly dependent on the improvement being targeted, but may include:<br>MBS data – GP profiles<br>Victorian population health survey<br>SC & ICDM survey results   |



# Project definition phase

- Assess current performance and identify performance gaps
- Understand the needs and opinions of stakeholders
- Prioritise problems and improvement projects
- Establish overall aims and targets for improvement
- Establish a clear case for the need for improvement
- Benchmarking
- Clinical indicators
- Service utilisation
- Financial reports



# Diagnostic phase

- Define the processes and people involved in the processes
  - Identify problem steps in the process
  - Identify and prioritise opportunities for improvement
  - Establish clear objectives for improvement of process steps
  - Identify barriers and enablers to change
- Process mapping
  - Clinical and administrative audits
  - Brainstorming
  - Surveys, interviews, focus groups



# Intervention phase

- Determine the most appropriate strategies to address your particular problem and to suit your situation
- Prioritise improvement strategies
- Compare the benefits of alternative improvement strategies
- Monitor implementation through PDSA cycles
- Process mapping
- Clinical and administrative audits
- Brainstorming
- Surveys, interviews, focus groups



# Impact phase

- Assess the impacts of improvement strategies
  - Identify barriers and enablers to success
  - Demonstrate the success of the improvement project to stakeholders
- Process mapping
  - Clinical and administrative audits
  - Brainstorming
  - Surveys, interviews, focus groups
  - Analytical tools



# Sustaining improvement phase

- Provide feedback to reinforce change and demonstrate benefits for clinicians and clients/patients
- Identify slippage in practice and the need for repeated intervention or change of intervention approach
- Ongoing / periodic measurement
- Secondary data sources preferred to manage resource requirements of ongoing monitoring increase likelihood of it being maintained



# Presenting and communicating data to engage partners

The goal is to transform data into information and information into insight  
Carly Fiorina, President Hewlett Packard 1999



# Half empty or half full?

- Writing is tough
- We're not all experts in communication theory and design!
- May have limited skills in data presentation

## But...

- We know our project and we can get help
- We know what we want to achieve and what communication channels are available to us
- There are systems and packages to help us



# Where to start

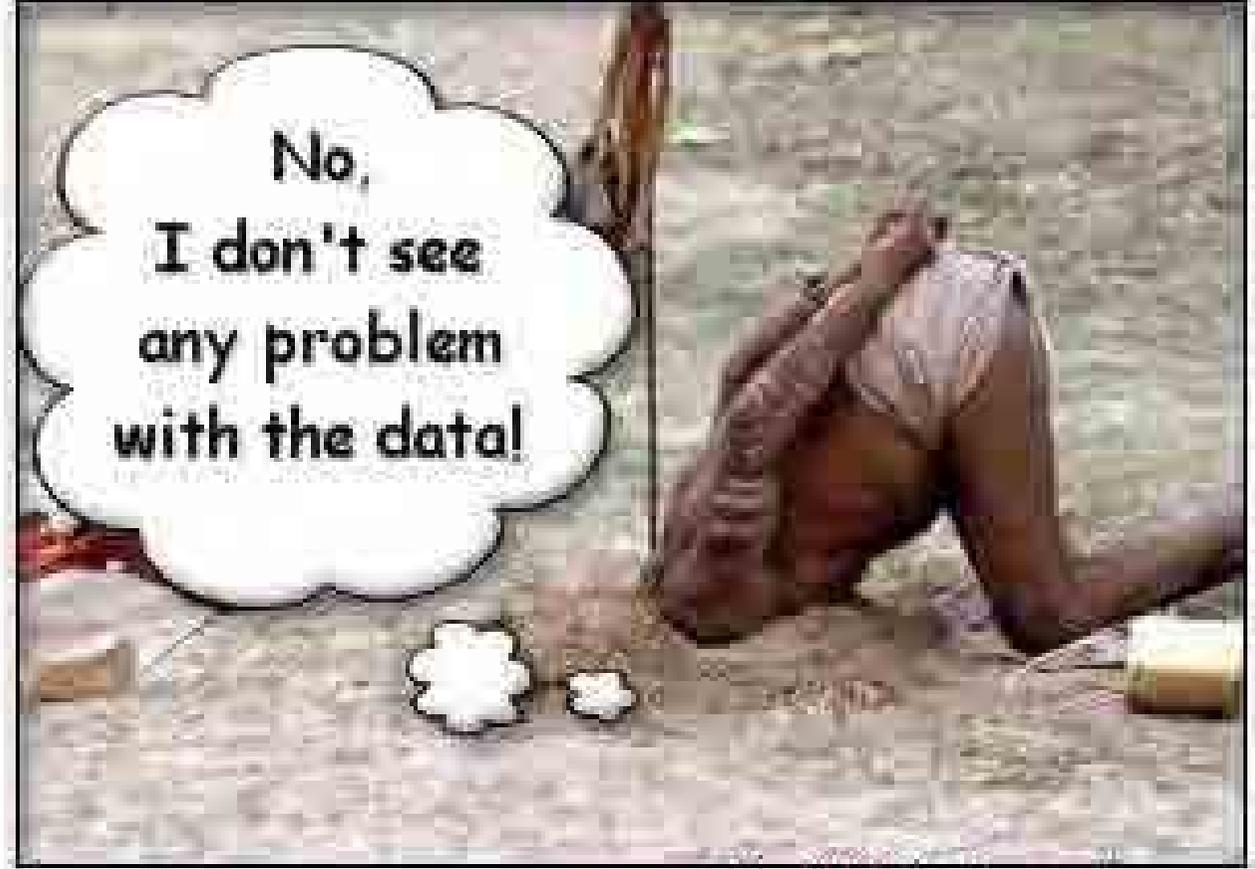
- Plan your communications
  - Understand your purpose and priorities
  - Understand your audience and their motivations
  - Explore all mechanisms available and use them according to priorities
  - Use data to support your key messages
  - Get help



# Using data to support communication

- **Keep it simple** – don't include unnecessary data
- **Keep your purpose and message in mind** – what are you trying to say?
- **Include raw numbers and percentages**, and the population (n)
- **Understand and acknowledge the limitations** of the data e.g. low response rate, missing data

# STAKEHOLDER PERSPECTIVES





# Example

## What's important?

- The most common chronic diseases in Riverbank PCP are diabetes, arthritis and heart disease



- The most common chronic diseases in Riverbank PCP are:
  - diabetes (3.8% compared to 4% across Victoria)
  - heart disease (6.5% compared to 6.2% in Victoria)
  - arthritis (29% compared to 20% in Victoria) \*\* This is the highest in Victoria



# Presentation options

- **Tables** – summary information and statistics
- **Charts**
  - pie – categorical data such as population characteristics
  - Bar graphs and pareto charts – measures of magnitude, comparisons
  - Scatter diagrams
  - Line graphs, control charts



# Using statistics

- Statistics are no substitute for judgement
- Consider what they say as well as what they don't say

A man may have six meals one day and none the next, making an average of three meals per day, but that is not a good way to live *Louis D Braneis*



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# Other presentation considerations

- Design and language
  - Highlight important data and conclusions – shaded boxes, dot points
  - Use headings to draw in the reader
  - Avoid long sentences and large paragraphs
  - Avoid jargon



# Getting help with data and communication

- **What sort of help?**
  - Search and collation of data from public databases
  - Data analysis, interpretation
  - Statistics
  - Ethical issues
  - Design of databases or data collection instruments; appropriate use of existing data collection tools
  - Presentation of data, writing, communication strategy, design

**Seek help early and often.....**



# Getting help

- **Your options**
  - Agency partners
  - Researcher / research assistant
  - Medical librarian
  - Health information services (medical records)
  - IT services
  - Quality manager
  - Ethics committee
  - Universities – epidemiology, statistician
  - Consultants



Torture numbers and they'll  
confess to anything!

*Gregg Easterbrook*